

APRIL 2019

Foodservice

equipment & supplies.



*FE&S' 2019
Hall of Fame Award Winner*

JULAINE KIEHN, RD

*University of Missouri,
Campus Dining Services*

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2019 Distribution Giants

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Coffee-to-Cocktail Hybrids

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the NAFEM board. Teresa Asbury, CFSP, corporate vice president, The Legacy Companies, and Paul Egbert, vice president, The Vollrath Company LLC, were newly elected to the board.

Nyco Products Company promoted Brendan Cavanagh to vice president of sales.

Amy Smith is the new vice president of culinary for **On The Border Mexican Grill & Cantina**. Prior to joining the Mexican casual-dining chain, Smith spent five years as senior director of culinary and guest experience innovation for Buffalo Wild Wings.

Singer Equipment Co. hired foodservice equipment industry veteran Todd Griffith to serve as a vice president for the Pennsylvania-based dealer. Griffith comes to Singer from foodservice equipment manufacturer Alto-Shaam, where he worked for more than 20 years in sales and marketing roles.

Stoner's Pizza Joint tapped Glenn Cybulski to serve as president and chief culinary officer for the quick-service pizza franchise.

TriMark USA announced a series of personnel moves. Chris Homewood was promoted to president of Distribution and Retail – Western Region. Howard Cantrell became vice president of distribution. He will also serve as general manager for TriMark R.W. Smith. Frank Braudrick was appointed vice president of retail. He will also serve as general manager for TriMark Chefs' Toys. Ayall Sagi will serve as vice president of operations, supply chain, responsible for the integration of the company's distribution centers and networks. Matthew Arthur, most recently director of purchasing for TriMark Economy Restaurant Fixtures, now serves as vice president of purchasing for TriMark Distribution and Retail – Western Region. Dan Swingos was promoted to director of territory sales, responsible for all field sales distribution for the three TriMark legacy organizations in California, Arizona, Texas and Florida. Lucy Laton joined the TriMark Orange County team as vice president of national accounts. Finally, Andrew Foster was hired to serve as chief human resources officer for TriMark USA.

Diversified Foodservice Supply named Keith Kelly vice president and general manager of its **Tundra Restaurant Supply** division. He replaces Cara Schlarb, who became vice president, merchandising and product development for DFS. Kelly most recently served as president of Ice-O-Matic.

Tuxton China Inc. hired Pamela Perkins to serve as Western regional sales manager. Perkins has more than 20 years of experience in the foodservice industry, including business management development, china sales and distribution, and restaurant research and development.

Rep Round Up

A variety of factories updated their networks of independent manufacturers' reps in recent weeks. Here's a quick summary.

Channel Manufacturing added several new organizations to its network of independent manufacturer reps, including:

- Daly & DeRoma Group: Minnesota, North Dakota and South Dakota (MAFSI Region 19)
- Culinary Equipment Group, which merged with Channel Manufacturing's longtime rep partner, Miller & Stryker in February 2019: Northern Illinois (MAFSI Region 17)
- KBC Specialty Products: Canada (MAFSI Region 26b, c, d, e, f)
- Roy Siegel and Associates: Alabama, Georgia, Eastern Tennessee and the Florida Panhandle (MAFSI Region 12)

PB&J Commercial Agents Inc. now represents Hatco in northern Illinois.

LTI added Helix Solutions Group to its network of independent manufacturers' reps. Helix now represents LTI throughout Indiana, Kentucky, Michigan and Ohio.

Winholt Equipment Group added GBS Food Service Equipment Group to its network of independent manufacturers' reps. GBS is based in Oakville, Ontario, and now represents Winholt throughout Canada, also known as MAFSI Regions 26 A-F.



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